

# Annual Report

2008-2009



SIXTIETH ANNUAL REPORT OF

## Merrylands Bowling, Sporting & Recreation Club Limited

ACN 000 078 679  
ABN 87 382 047 456

### OFFICE BEARERS

CHAIRMAN R.T. GILLARD  
DEPUTY CHAIRPERSON MRS. I. MARES

### DIRECTORS

R. DE BRABANDER, I. ROTHERY, P. BLYTH,  
I. HANSELL, G. COUCHMAN

CHIEF EXECUTIVE OFFICER NEIL W. WATTS

PATRON A. WHITE  
WELFARE OFFICER J. HALL

AUDITOR WALTER TURNBULL

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**BOARD OF DIRECTORS**



Ray Gillard  
Chairman



Irene Mares  
Deputy Chairperson



Graham Couchman



Dick de Brabander



Ian Hansell



Peter Blyth

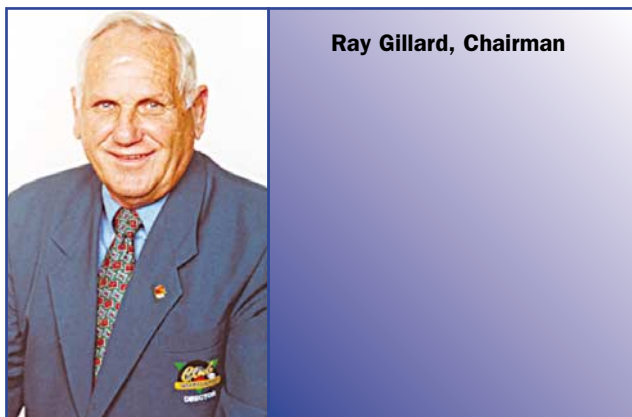


Ian Rothery  
Treasurer



Neil Watts CEO

## Chairman's Report



Dear Members

I am pleased to report that amid all the economic turmoil of the past 12 months Club Merrylands has made a net profit of \$1,438,556 for the 2008-09 financial year.

This is a marvellous result in extremely tough times for Australia. We've had the gloom of recession, rising unemployment, losses from superannuation, the stock market collapse, and a full year of total smoking prohibition inside the club. Yet we've managed to make a positive out of all these negatives, stay in the black, and actually increase our profit.

When you factor in the double whammy that has hit the club industry with poker machine tax increases and smoking bans, our performance is even more remarkable. We are in excellent financial shape.

Club Merrylands has bucked the trend of declining turnover which has ripped an average 20 per cent off club revenues throughout the State. Figures show the blanket indoor smoking ban alone has caused operating losses averaging 12 per cent for NSW clubs.

In 2008-09 our turnover increased by one per cent to \$13,764,279. The net surplus increased by 42.79 per cent to \$1,438,556.

Even better, our club is debt-free – making us the envy of many other clubs that are buckling under the burden of huge loan repayments and floundering in a sea of red ink.

We are paying for the new alfresco gaming extensions and administration area – as well as the refurbishment of the Food Choice Family Restaurant – out of our cash reserves, which have risen to over \$3 million. It means we will be able to keep our borrowings for the car park development to a minimum. This is good news for our members.

We now have an asset-to-liability ratio of just under ten to one with net assets at a very healthy \$20,019,840.

I would like to pay tribute to our directors, management and loyal staff for working harder than ever to guide the club through these tough times. Our trading result is even more notable when you consider the stiff opposition we face from so many clubs and pubs within a five-kilometre radius of Merrylands.

This result proves that our business plan is right when it comes to looking after the members. Unlike other clubs

we refuse to skimp on benefits, promotions and special offers for our members. We have our finger on the pulse and members can be assured that their club is in tip-top order in every way.

Congratulations to all players who represented the club throughout the year, with special congratulations to the women's Grade 4 and men's Grade 1 and 5 who at the time of my report are representing the club at the State playoffs. Go Merrylands Magic!

For those who have lost loved ones throughout the year, our condolences go out to them.

I look forward to seeing members when you support your club and "experience the magic" of Club Merrylands.



**RAY GILLARD**  
Chairman

## Chief Executive Officer's Report



Neil Watts, CEO

On behalf of the Board of Directors, I am pleased to present our 60th Annual Financial Report for Club Merrylands Bowling for the year ended 31 May 2009.

### Financial Results

The Club again has had a successful trading year recording a **Net Profit** of **\$1,438,556** after charging **(\$1,398,102)** in depreciation for the year. We now have in excess of **\$20M** in total assets.

Revenue remained steady compared to last year achieving \$13,764,279, a modest increase of \$188,693. The Board in approving the budget expenditure recognised savings achieved by the Premier League Bowling season being moved to the next financial year. Other one off abnormal items of income including a \$100,000 water grant, revaluation on the Clubs investment units of \$100,000 & savings due to having paid out all bank loans, earning interest on excess funds, added an additional \$92,000 towards profit.

Although we have made a profit, 2008/2009 was a year of total smoking prohibition inside the Clubhouse which our club fully supports, twelve months worth of the highest poker machine tax ever in NSW and the worst global economic downturn in decades. This has reduced our revenue growth and is continuing to impact substantially upon the whole NSW Club Industry. Employment in our sector has fallen by more than 9,000 in the past few years. More Clubs are seeking amalgamation to survive or simply closing down.

In March this year, in accordance with Board policy, we commissioned an independent revaluation of our buildings and land to confirm the carrying values on our Balance Sheet are at fair market value. Due to the global economic downturn, the carrying value of our club land and buildings was devalued by (\$1,129,945). This amount was applied to the asset revaluation reserve account on the balance sheet and did not affect profit this year.

In the future when our investment units at 2 Oxford Street Merrylands are demolished to build a multi story car park, the total of their value on the balance sheet will need to be written off and will affect the Profit by \$900,000. We will have an additional replacement asset in the new car park when it is built.

Despite the continuing negative reports through the media this year, I am pleased to report that;

Alcohol related violence data from the bureau of criminology confirms that there has been no increase in

assaults at registered clubs. The increases have occurred at hotels, restaurants, nightclubs and the casino.

The number of alcohol related assaults at clubs has fallen by 9% during the past decade and now accounts for just 17% of assaults on licensed premises.

Problem gambling statistics continue to also fall despite what the media may claim, in fact problem gambling rates have almost halved in the last decade. The current rate of problem gambling in NSW is 0.8% of the adult population.

IPART Independent Pricing and Regulatory Tribunal review of registered Club's recommended it appropriate that the NSW Government provide support to the industry to help ensure that it remains financially viable so Clubs can continue to contribute to positive social outcomes which have been measured at \$811 million per year to the state of NSW.

The recent productivity commission enquiry into gambling will soon report outcomes and make recommendations that will hopefully dispel the myths that the anti gaming lobbyists constantly spread.

### Community Donations CDSE

Clubs in NSW should be commended again this year as despite the challenges posed on our industry, Clubs contributed well above their tax offset ceiling for donations to the community via the CDSE scheme (Community Development Support Expenditure). Over the past five years alone, Clubs in NSW have contributed \$335 Million to CDSE approved community projects. This staggering amount is \$144 Million (or 75.39%) greater than the legislated amount for the year. Our Club donated \$156,404 through CDSE scheme which exceeds our commitment by over \$30,000 and does not include an additional \$50,395 we donated to other local community projects this year.

### Your Club's Community Support

\$2,558,145	gaming tax
\$102,119	payroll tax
\$797,828	GST
\$35,790	Land Tax
\$156,404	donations through CDSE scheme (2007/2008)
\$50,395	local community donations

### \$3,700,681 Total

### Future Developments

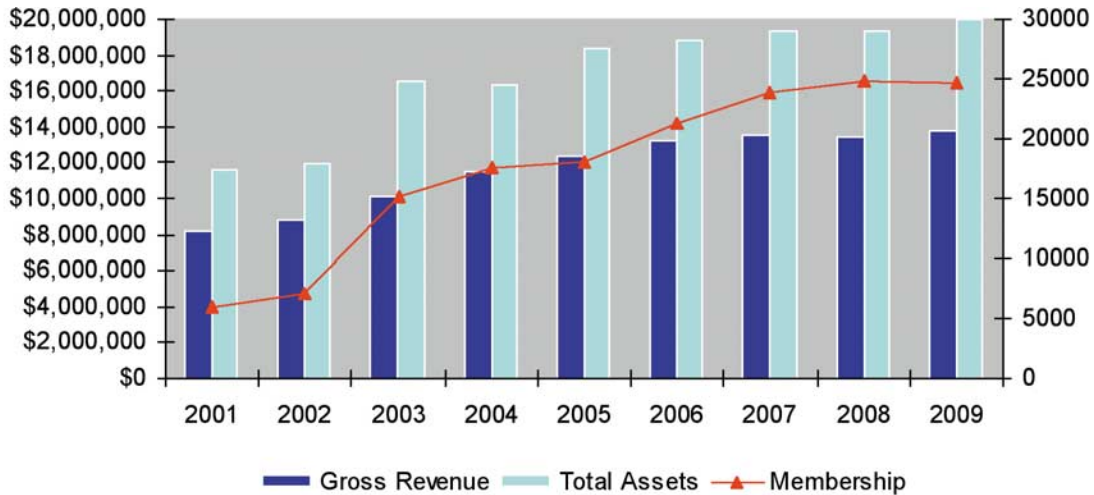
A Members car parking solution has now been approved by Holroyd Council. The Board have decided to capitalise on our extension to our newest outdoor terrace on Oxford Street which is currently under construction prior to commencing works to build the multi story car park. The Project now under construction includes upstairs additional administration & outdoor gaming where our members can choose to enjoy having a flutter in a designated smoking area.

The Food Choice Family Restaurant major refurbishment is scheduled for the week after Fathers day. This will see the buffet closed for five days to complete the upgrade which will be well worth the wait.

I would like to take this opportunity to thank the Holroyd City Council including our Mayor Greg Cummings and his fellow councillors, General Manager Mr Merve Ismay and Council Officers for their assistance with our enquiries through the planning / development application stage of our renovation program.

## Snap shot of Club's performance

Year	No. of Members	Gross Revenue Exc GST	Net Profit	Total Assets	Retained Members Equity
2001	5,912	\$8,195,780	-\$173,434	\$11,579,782	\$8,643,970
2002	7,152	\$8,781,557	\$1,231,024	\$11,939,487	\$9,874,994
2003	15,125	\$10,061,779	\$466,812	\$16,556,887	\$10,341,806
2004	17,571	\$11,459,239	\$832,875	\$16,361,936	\$11,174,681
2005	18,123	\$12,417,061	\$1,213,352	\$18,355,744	\$13,861,618
2006	21,285	\$13,224,329	\$1,657,925	\$18,836,374	\$15,519,543
2007	23,898	\$13,568,432	\$1,219,198	\$19,338,553	\$16,738,739
2008	24,833	\$13,475,587	\$1,007,479	\$19,362,496	\$17,746,218
2009	24,598	\$13,764,279	\$1,438,556	\$20,019,840	\$18,601,625



### Bowling

Congratulations to all Bowlers who have given their best and represented our Club over the past year.

Congratulations to the Ladies Grade 4 pennant side who won the group flag and as this report goes to print are off to Coffs Harbour for the playoffs – Best of luck.

Congratulations to both the Men's 1st and 5th grade who won their Zone flags and are off to the State finals this year. Well done and best of Luck.

I would like to commend our Board of Directors for their support of management through their sound policies & commitment to forward planning and development this year. As per our strategic business plan, the profits achieved this year are being reinvested straight back into the clubhouse via the restaurant refurbishment \$500,000 and the outdoor terrace / gaming room \$1,000,000 utilising our cash reserves within the approved Budget.

A big thank you to all of our wonderful and talented Staff. Especially those who have achieved recognition as Staff Members of the Month throughout the year.

Finally, thank you the Members of our great Club for your continuing support.

Neil Watts  
CEO  
Board Secretary

**MERRYLANDS BOWLING, SPORTS & RECREATION CLUB LTD. SIXTIETH ANNUAL GENERAL MEETING HELD ON SUNDAY 31ST AUGUST 2008**

**Meeting Opened:** 10:00 am

**Members Present:** 80 Members as per attendance records. The requirement for a quorum was met.

**Apologies:** Gareth Lewis, Brendon Edwards, Andrew Waddell, Zeljko Trbara, Jessie McKenzie, Michael Bedford, Matthew Stecyk, Mathew Searle, Chris Couchman, Steven Morris, Stuart Rigg, Val White, Don Ferricks, Anne Mulheron, Jill Ferricks, Eric Scullen, Joanne Jarman, Kerry Jarman.

**Chairman:** Ray Gillard welcomed all members to the 60th Annual General Meeting of Merrylands Bowling Sporting & Recreation Club Ltd.

**Quorum:** I note from the number of members present this morning that a quorum in terms of Section 56 of the Articles of Association has been met.

**NB. 50 members entitled to vote constitute a quorum.**

**Business of Meeting:**

1. To confirm the Minutes of the Fifty Ninth Annual General Meeting held on Sunday 26th August, 2007.  
Matters Arising: Nil

**Motion** that the minutes of the General Meeting held on 26th August 2007 be adopted as a true and correct record.

**Moved:** J. Ivanic (#3332) **Seconded:** P. Reece (#6871) Carried

2. To receive and consider the Balance Sheet, Profit and Loss Account and Report of the Auditor for the year ending 31st May 2008.

CEO, Neil Watts outlined the Audited financial performance figures and Statement of financial position along with the Net Profit. He went on to declare the Clubs donations to local community was \$201,161

Chairman, Ray Gillard thanked the members for their support and outlined the improvements & developments the Club had undertaken over the previous 12 months: -

- Improvements
- New smoking breakout area
- Lighting for Green 1 & renovations on surroundings
- Air conditioning upgrades
- Photocopier
- Security upgrades
- Ovens for restaurants
- Acoustic screen for refrigeration fans
- Roof Walkway safety equipment
- Alarm system upgrade
- 3 Water Tanks
- \$745,000 spent on debt reductions
- Future Developments
- Multi-storey car park
- Alfresco Gaming area
- 1st floor administration extension

Ray Gillard also outlined challenges the Club will face: -

- Push for ATM's to be removed from licensed premises and subsequent fears of safety issues for the elderly who use relative safety of a club to make ATM withdrawals.

**Motion** that the report of the CEO and Board of Directors be adopted.

**Moved:** Terry Cook (#7805) **Seconded:** Robert Stewart (#15904) **Carried**

3. To appoint the Auditor for the ensuing year

**Motion** that Walter Turnbull, Chartered Accountant be appointed as Auditors for Club Merrylands for the next financial year

**Moved:** I. Rothery (#12437) **Seconded:** G. Cheers (#2771) Carried

4. To reaffirm club patron for the following year – Albert White Life Member (#596)

**Motion** that Albert White be reaffirmed as club patron for the following year.

**Moved:** J. Ivanic (#3332) **Seconded:** J. Cassar (#433) Carried

5. To declare the results of the election of the Chairman, Deputy Chairperson, Treasurer, and the four (4) other Directors for the years 2008 to 2010.

Mrs Gaye Bzadough JP., Returning Officer called upon to declare all positions vacant and table the results of the election.

Mrs Gaye Bzadough announced the results as follows:-

Chairman –	Ray Gillard – elected unopposed
Deputy Chairperson-	Irene Mares – elected unopposed
Treasurer-	Ian Rothery – 168 votes – elected
	Doug Abbott – 108 votes
Directors-	Dick de Brabander – 168 votes - elected
Ian Hansell -	156 votes – elected
Peter Blyth -	155 votes – elected
Graham Couchman –	146 votes – elected
	Dennis Wooley – 135 votes
	Maureen Randell – 93 votes

Ray Gillard thanked Doug Abbott for his efforts and thanked all nominees. Ray Gillard thanked Returning Officer. Elected Directors were then introduced to the meeting.

**Motion** To accept the results of the election of the Board of Directors and destroy the ballot paper.

**Moved:** J. Hennessy (#5879) **Seconded:** J. Ivanic (#3332) Carried

6. To approve ordinary resolutions and honoraria

**FIRST RESOLUTION**

That pursuant to the Registered Clubs Act :

- (a) The Members hereby approve expenditure by the club in a sum not exceeding \$ 39,000, (last year \$30,000) as honorarium payment to the Chairperson, Deputy Chairperson, Treasurer, and Directors, in respect of their services as members of the Board of Directors until the next Annual General Meeting of the Club.

**Moved:** J. Ivanic (#3332) **Seconded:** T. Cook (#7805) Carried

**SECOND RESOLUTION**

- a) The Members hereby approve expenditure by the club in a sum not exceeding \$ 48,000 (last year \$ 48,000) until the next Annual General Meeting of the Club to include the following expenses and Honoraria subject to approval by the Board of Directors:

- i) Reasonable expenses incurred by Directors in travelling by their private or public transport, to and from Directors meetings or other duly constituted Committee meetings, either within the Club premises or elsewhere – as approved by the Board of Directors, on production of invoices, receipts or other proper documentary evidence of such expenditure.
  - ii) The cost of meal and beverage for each Director at a reasonable time before or after a Board of Directors or Committee Meeting on the day of that Meeting.
  - iii) Reasonable expenses incurred by Directors either within the Club or elsewhere in relation to such duties including entertainment of special guests of the Club and other promotional activities – approved by the Board of Directors as properly incurred in the course of that Directors duties, on production of invoices, receipts or other documentary evidence of such expenditure.
  - iv) That the bar in the Club Boardroom be available for Directors to entertain guests of the Club in the Boardroom and that all drinks and refreshments in the Boardroom are at a reasonable expense to the Club.
  - v) that three car spaces be made available exclusively for car parking of Directors and officer.
- b) i) Reasonable payment of a sum of money (Honorarium) to the President, Vice Presidents, Secretary, Treasurer, Bowls Organiser, Chairperson of Selectors and Umpires of the Merrylands Women's Bowling Club, in respect of their services as a member of the Committees of that Club.

- Reasonable payment of a sum of money (Honorarium) to the President, Vice President, committeemen, Selectors of the Merrylands Men's Bowling Club, in respect of their services as a member of the Committees of that Club.
- c) i) Reasonable payment of a sum of money to the Bowls Secretary and Umpires of the Merrylands Men's Bowling Club, in respect of their services as a member of the Committee of that Club.
- ii) Reasonable expenses incurred by Members of the Committee of the Merrylands Men's & Women's Bowling Club in the course of carrying out their duties – approved by the Board of Directors, as properly incurred in the course of that Members duties, on production of invoices, receipts or other documentary evidence of such expenditure.
- d) i) Expenses involved in the conduct of a Presentation Dinner held annually for the benefit of Ordinary Members ( Bowling ).
- ii) Expenses involved in the conduct of the Annual Men's and Women's Bowling Clubs Committees dinners.
- e) Expenses involved in acknowledging the services of Members deemed by Directors as being of benefit to the Club.
- The Members acknowledge that the benefits in paragraph (a),(b),(c),(d)and (e) above are not available to members generally, but only for those who are Directors of the Club and those Members directly involved in the above activities.

**Moved:** J. Ivanic (#3332) **Seconded:** G. Cheers (#2771)  
Carried

### THIRD RESOLUTION

That pursuant to the Registered Clubs Act :

- a) The members approve expenditure by the Club in a sum not exceeding \$45,000 (last year \$45,000) for the professional development and education of Directors and Officers over the following twelve months, not limiting but including the following (if deemed necessary or useful):
- i) The reasonable cost of Directors, Officers and their partners attending at the Registered Clubs Association Annual General Meeting, Industry Conferences and Trade Exhibition.
- ii) The reasonable cost of Directors and / or Officers attending meetings of other Associations of which the Club is a member.
- iii) The reasonable cost of Directors and / or Officers attending seminars, lectures, trade displays, organised study programmes and fact-finding programmes and other similar events as approved by the board of Directors as necessary for the betterment of the Club.
- iv) Attendance at functions with partners where appropriate and required to represent the Club and authorised by the Board of Directors to do so.
- The members acknowledge that the benefits in paragraph (a) above are not available to members generally, but only for those who are Directors and Officers of the Club.

**Moved:** A. White (#596) **Seconded:** J. Cassar (#433) Carried

### SPECIAL RESOLUTION

That the Articles of Association of Merrylands Bowling Sporting & Recreation Club Limited be amended by deleting Article 72 which provides as follows:

- a) The Board must once in every year cause to be prepared a Balance Sheet and a Profit and Loss Account as at the end of the Club's financial year which Balance Sheet and Profit and Loss Account must together with the report of the Board and the Auditor's report be laid before the Annual General Meeting
- b) The report of the Board referred to in paragraph (a) may, without limiting the requirements of the Law and the Registered Clubs Act, include statements showing the:

- i) amount (if any) written off for depreciation and provisions;
- ii) amount (if any) which the Board proposed to transfer to the Reserve Fund or Funds of the Club;
- iii) number of members of each class registered in the register of members at the date of the preparation of the report; names of Directors.
- (c) At least twenty-one (21) days before the date of the Annual General Meeting a copy of the Balance Sheet, Profit and Loss Account and Auditor's Report accompanied by a copy of the report of the Board.” and in lieu thereof inserting the following new Article 72:
- “(a) The Board shall, not less than twenty one (21) days before each Annual General Meeting and in any event within four (4) months of the end of the financial year of the Club report to members in accordance with Division 4 of the Act.
- (b) In accordance with Section 317 of the Act, the Board shall lay before the Annual General Meeting in respect of the financial year ending on the last day of May immediately prior to the Annual General Meeting:
- (i) the Managements financial report of the Club;
- (ii) the directors' report; and
- (iii) the auditors' report on the financial report.”

### Notes to Members in relation to the Special Resolution

The amendment to the Club's Constitution is proposed to reflect the change made to the Corporations Act last year. The change to Article 72 is to allow the Club to provide the financial reports which are required to be made available to members in accordance with section 314 of the Corporations Act accessible either by email, in hard copy or through the Club's website.

A separate notice in relation to these changes to annual financial reporting to members is enclosed with this Notice. This notice relates to next year.

The purpose behind these amendments to the Corporations Act is to save the substantial printing and posting costs of sending financial reports to members who are not interested in receiving them or who find it more convenient to receive them electronically thereby reducing waste and helping the environment.

Members who wish to still receive the annual financial reports in hard copy by post may still elect to receive them that way.

The Club will still be obliged to send to all members each year by post notice of the Annual General Meeting and the business and resolutions to be considered at that meeting and other information as may be required by law from time to time or as the Board considers appropriate.

This amendment will bring the Club's Constitution into line with the amendments to the Corporations Act.

### Procedural matters in relation to the Special Resolution

To be passed the special resolution requires votes from not less than three quarters of those members who, being eligible to do so, vote in person at the meeting.

Proxy voting is prohibited by the Registered Clubs Act.

The Board of the Club recommends this special resolution to members.

**Moved:** G.Cheers (#2771) **Seconded:** B. Mares (#337) Carried

### General Business

Doug Abbott spoke of disappointment of missing out on a place on the Board of Directors. He then thanked members and Board members who have supported him in the past.

Gary Cheers thanked the Board and members for the year gone past. Suggested that future potential directors provide a profile of themselves upon nomination.

Meeting closed: 10:35am



Ray Gillard  
Chairman



Neil Watts  
Chief Executive Officer

**MERRYLANDS (MEN'S) BOWLING CLUB  
TWENTY SECOND ANNUAL GENERAL MEETING**

**Held at the Clubhouse on Sunday 31st August 2008**

**Meeting Opened:** 10:40 am

**Members Present:** The requirement for a quorum was met.

**Apologies:** Gareth Lewis, Brendon Edwards, Andrew Waddell, Zeljko Trbara, Jessie McKenzie, Michael Bedford, Matthew Stecyk, Mathew Searle, Chris Couchman, Steven Morris, Stuart Rigg, Don Ferricks, Eric Scullen

**President:** Graham Couchman

**Business of Meeting:**

**To confirm the Minutes of the Twenty First Annual General Meeting held on Sunday 26th August, 2007.**

**Matters Arising:** Nil

**Motion:** that the minutes of the Annual General Meeting held on 26th August 2007 be adopted as a true and correct record.

**Moved:** R. Stewart (#15904) **Seconded:** G. Hardy (#465) Carried

**To receive and consider the reports of the management committee**

**Presidents Report**

Thanks to all bowlers and remember that you are all ambassadors for the club.

- 60th Anniversary – collection of past and future photos can be passed over to Ray Gillard or Peter Blyth who will be compiling a collection of memorabilia
- Membership – encourage all members to welcome more bowlers to come along
- Welcome Neil Lemmey our new Bowls Secretary.
- Upcoming club challenge – Our club will endeavour to enter four teams.
- Administration items – Lights on greens are not to be turned on except for organised games or training sessions.
- Reminder that all bowlers adhere to Club's rules by not using external gates off auditorium on to carpark.
- Grading of players and eligibility of players - committee will come up with a standard policy.
- Financially there should be consideration to raise green fees from \$2 as this currently doesn't even cover the cost of the lunch
- Juniors – Congratulations to Anne Johns and Jessie McKenzie who have volunteered their time for the Zone 10 Junior Academy.

**Motion:** that the Presidents report be adopted.

**Moved:** S. Reynolds (#6246) **Seconded:** G. Steinhardt (#10210) Carried

**To declare the results of the election of the Management Committee**

President, Vice President & Four (4) Committee men (NB The Bowls Secretary is appointed by the Club)

Returning officer, Gay Bzadough J.P. announced the results of the Management Committee for the year 2008 as tabled.

Badges were presented, results as follows: -

**President:** Graham Couchman (Elected Unopposed)

**Vice President:** Robert Stewart (Elected Unopposed)

**Committeemen:** (1st) Leslie Caldarevic

(2nd) Steven Reynolds

(3rd)no nomination

(4th)no nomination

**Motion:** to elected two committeemen from the floor

**Moved:** Peter Blyth (#450) **Seconded:** Dick de Brabander Carried

John Hennessy – nominated and accepted Management committee position.

Joe Ivanic – nominated and accepted Management committee position.

**Motion:** that the results of the election of the Bowls committee be accepted.

**Moved:** G. Cheers (#2771) **Seconded:** Joe Cassar (#433) Carried

**To declare the result of the Selection Committee**

Five (5) elected Selection Committee members

Graham Couchman President, announced the Selection Committee election results for 2008 as tabled by returning officer, Gay Bzadough J.P.

Badges were presented, results as follows: -

Selector #1 Ray Gillard

Selector #2 David Minett

Selector #3 Dick de Brabander

Selector #4 Doug Abbott

Selector #5 Dennis Wooley

**Motion:** that the results of the election of the Bowls selection committee be accepted.

**Moved:** B. Reynolds (#7299) **Seconded:** R. Stewart (#15904) Carried

**To deal with any business that may be brought forward as provided by the Constitution**

**Gary Cheers** – Bowling Club AGM should be attended by as many members as possible.

**Ray Gillard** – Club Limited has less percentage of success getting members along to the AGM. The Men's Bowling Club isn't too bad. Ray thanked the Members that do make the effort to come along to AGM's.

Premier League is being moved to September next year. This means that teams will drop back a grade and as a consequence the club will become stronger overall. Please stick with Merrylands and give selectors an opportunity to select the best sides.

**Meeting closed:** 11.15am



**Graham Couchman**  
President

**Neil Watts**  
Chief Executive Officer

**CONCISE FINANCIAL REPORT  
FOR THE YEAR ENDED 31 MAY 2009  
MERRYLANDS BOWLING, SPORTING & RECREATION  
CLUB LIMITED  
ABN 87 382 047 456  
DIRECTORS' REPORT**

Your directors present their report on the company for the financial year ended 31 May 2009.

**Directors**

The names of directors in office at any time during or since the end of the year are:

Mr Doug Abbott (ceased 31 August 2008)  
Mr Peter Blyth  
Mr Richard de Brabander  
Mr Graham Couchman (appointed 31 August 2008)  
Mr Raymond Gillard  
Mr Ian Hansell  
Ms Irene Mares  
Mr Ian Rothery

Directors have been in office since the start of the year to the date of this report unless otherwise stated.

**Company Secretary**

The following person held the position of company secretary at the end of the financial year:

Mr Neil W. Watts – A.C.C.M. Undergraduate Associate Diploma in Accounting, Advanced Diploma in Hospitality Management and Advanced Certificate in Hospitality and Catering. Mr Watts has worked for the Club for over 8 years, performing the management and finance roles as CEO. Mr Watts has been a manager in the registered clubs industry since 1994. He was appointed company secretary of the Club in January 2001.

**Principal Activities**

The principal activities of the Club during the year were the provision of a licensed Bowling Club and gaming facilities to its members and guests. There were no significant changes in the nature of the Club's principal activities during the year.

**Operating Result**

The operating profit of the company for the year ended 31 May 2009 amounted to \$1,438,556 (2008: Profit of \$1,007,479).

**Dividends**

The company is limited by guarantee and is not permitted to pay dividends.

**Review of Operations**

The Club has continued to confront the challenges created by smoking restrictions and the general downturn in the economy. The club has maintained bar and poker machine revenue compared to last year. Total revenue has increased due to increased interest revenue and the receipt of a government grant to install water tanks. Expenditure by the Club has been controlled in line with the steady gaming and bar revenues and due to changes in the scheduling of the premier league bowling season, approximately \$100,000 of expenditure has been deferred until next year. As the Club no longer has any interest bearing liabilities \$54,000 of finance costs were saved compared to the prior year.

**Significant Changes in State of Affairs**

No significant changes in the Club's state of affairs other occurred during the financial year.

**After Balance Date Events**

No matters or circumstances have arisen since the end of the year which significantly affected or may significantly affect the operations of the Club, the results of those operations, or the state of affairs of the Club in future years.

**Future Developments**

In order to improve the standard of Club facilities, the Club

intends to construct an outdoor gaming area, additional administration area upstairs and increase the size of the car park, for which the Club has received DA approval. It is intended that the outdoor gaming area and the upstairs administration works will be completed in the next 6 months and that the car park works will commence in the near future when commercially viable.

**Environmental Issues**

The Club's operations are not regulated by any significant environmental regulation under a law of the Commonwealth or State.

**Information on Directors**

- Mr Raymond Gillard  
– Qualifications- – Union Official (Retired)  
– Experience – Director of the Club for 13 years  
– Special Responsibilities – Chairman
- Ms Irene Mares  
– Qualifications – TAB Agency Manager (Retired)  
– Experience – Director of the Club for 7 years  
– Special Responsibilities – Deputy Chairperson
- Mr Doug Abbott  
– Qualifications – Financial Planner C.F.P. (Retired)  
– Experience – Director of the Club for 5 years  
– Special Responsibilities – Treasurer
- Mr Peter Blyth  
– Qualifications – Manager of private business  
– Experience – 8 years previous board experience, including 5 years as deputy chairperson. Director of the Club for 2 years
- Mr Richard de Brabander  
– Qualifications – Purchasing Manager (Retired)  
– Experience – Director of the Club for 12 years
- Mr Graham Couchman  
– Qualifications – Civil Engineer  
– Experience – Director of the Club for 1 year.
- Mr Ian Hansell  
– Qualifications – Foreman – Civil Works (Retired)  
– Experience – Director of the Club for 2 years.  
– Special Responsibilities – Director of Buildings and Maintenance
- Mr Ian Rothery  
– Qualifications – Business services manager for the RTA  
– Experience – Director of the Club for two years and financial experience

**Meetings of Directors**

During the year, 14 meetings of directors were held. Attendances by each director during the year were as follows:

	Directors' Meetings	
	Eligible to attend	Number attended
Mr Doug Abbott	4	4
Mr Peter Blyth	14	13
Mr Richard de Brabander	14	14
Mr Raymond Gillard	14	13
Mr Ian Hansell	14	13
Ms Irene Mares	14	14
Mr Ian Rothery	14	13
Mr Graham Couchman	10	10

**Indemnification of Officers or Auditor**

During or since the end of the year the Club has not given indemnity or entered an agreement to indemnify any officer or auditor against liability.

The Club has paid premiums to insure each of the following directors against liabilities for costs and expenses incurred by them in defending any legal proceedings arising out of their conduct while acting in the capacity of director of the Club, other than conduct involving wilful breach of duty in relation to the Club. The amount in total of the premium was \$2,378.

**Proceedings on Behalf of Company**

No person has applied for leave of Court to bring proceedings on behalf of the Club or intervene in any proceedings to which the Club is a party for the purpose of taking responsibility on behalf of the Club for all or part of those proceedings.

The Club was not party to any such proceedings during the year.

**Auditor's Independence Declaration**

The lead auditor's independence declaration for the year ended 31 May 2009 has been received and is included with the directors' report.

Signed in accordance with a resolution of the Board of Directors.



**Raymond Gillard**  
Director

Dated this 24th day of July 2009

**AUDITOR'S INDEPENDENCE DECLARATION  
UNDER SECTION 307C OF THE CORPORATIONS ACT 2001  
TO THE DIRECTORS OF MERRYLANDS BOWLING,  
SPORTING AND RECREATION CLUB LIMITED.**

I declare that to the best of my knowledge and belief, during the year ended 31 May 2009 there have been:

1. no contraventions of the auditor independence requirements as set out in the Corporations Act 2001 in relation to the audit; and
2. no contraventions of any applicable code of professional conduct in relation to the audit.



Mark Driessen  
Registered Company Auditor  
Walter Turnbull

Sydney, NSW  
Dated this 31st day of  
July 2009

**MERRYLANDS BOWLING, SPORTING & RECREATION  
CLUB LIMITED  
ABN 87 382 047 456  
DISCUSSION AND ANALYSIS OF THE FINANCIAL  
STATEMENTS**

Information on Merrylands Bowling, Sporting & Recreation Club Limited Concise Financial Report

The concise financial report is an extract from the full financial report for the year ended 31 May 2009. The financial statements and disclosures in the concise financial report have been derived from the 2009 financial report of Merrylands Bowling, Sporting and Recreations Club Limited. A copy of the full financial report and auditor's report will be provided to any member, free of charge, upon request.

The discussion and analysis is provided to assist members in understanding the concise financial report. The discussions and analysis is based on Merrylands Bowling, Sporting & Recreations Club Ltd's financial statements and the information contained in the concise financial report has been derived from the full 2009 Financial Report of Merrylands Bowling, Sporting and Recreations Club Limited.

**Income Statement**

Profit for the year has increased by 42.7% or \$431,077 in comparison to the results of the 2008 year. This is largely the result of one off revenue and income items. Despite the introduction of the full smoking ban on 1 July 2007 and the general downturn in the economy the Club has managed to maintain the level of turnover in poker machine income. All other revenue lines have slightly increased with the exception of TAB and cigarette vending machine commissions. The club received over \$100,000 of Federal Government funds for installation of water tanks. Interest income increased due to larger amounts held on deposit at banks as a result of reduced debt levels.

While overall costs have remained steady or marginally reduced, it was noted that the Premier League bowling season has moved to later in the year, which has meant that the Club has been able to defer payment of approximately \$100K of expenses in this financial year. Security costs have increased due to the addition of a full time security guard at reception. The extinguishment of all interest bearing liabilities has resulted in a decline in finance costs by \$56,426. Utility costs have decreased as the Club was able to renegotiate its electricity contract with an alternate supplier.

**Balance Sheet**

The Club continues to maintain a strong financial position. At 31 May 2009 the Club disclosed net assets amounting to \$18,054,831. The Club continues to make significant investments in plant and equipment to provide a modern facility for its members, with an additional investment in non-current assets of over \$1.0M during the year. The Club has repaid all its interest bearing liabilities which has significantly improved its working capital position from the prior year. Property plant and equipment was also impacted by a revaluation decrement of over \$1.0M which occurred after freehold land and buildings were independently valued.

**Cash Flow Statement**

Overall the Club increased its cash position by \$2,101,871. The Club continues to generate sizeable cash flows from its operations, which has increased by \$820,690 to \$3,158,014 or 35.1%. The Club used cash flow from operations to fund the additional \$1,046,152 in property, plant and equipment and to generate surplus funds to assist the financial of future renovations and developments at the Club.

**INDEPENDENT AUDITOR'S REPORT TO THE  
MEMBERS OF  
MERRYLANDS BOWLING, SPORTING & RECREATION  
CLUB LIMITED**

**ABN 87 382 047 456**

**Report on the concise financial report**

The accompanying concise financial report of Merrylands Bowling, Sporting and Recreations Club Limited (the "Club") comprises the balance sheet as at 31 May 2009, the income statement, statement recognised income and expenditure and cash flow statement for the year then ended and related notes, derived from the audited financial report of Merrylands Bowling, Sporting and Recreations Club Limited for the year ended 31 May 2009, as well as the discussion and analysis. The concise financial report does not contain all the disclosures required by the Australian Accounting Standards.

**Directors' responsibility for the concise financial report**

The directors are responsible for the preparation and presentation of the concise financial report in accordance with Accounting Standard AASB 1039: Concise Financial Reports (including the Australian Accounting Interpretations), statutory and other requirements. This responsibility includes establishing and maintaining internal controls relevant to the preparation of the concise financial report, selecting and applying the appropriate accounting policies, and making accounting estimates that are reasonable in the circumstances.

**Auditor's responsibility**

Our responsibility is to express an opinion on the concise financial report based on our audit procedures. We have conducted an independent audit, in accordance with Australian Auditing Standards, of the financial report of Merrylands Bowling, Sporting and Recreation Club Limited for the year ended 31 May 2009. Our audit report on the financial report for the year was signed on 31 July 2009 and was subject to a modification. The Australian Auditing Standards require that we comply with relevant ethical requirements relating to audit engagements and plan and perform the audit to obtain reasonable assurance whether the financial report for the year is free from material misstatement.

Our procedures in respect of the audit of the concise financial

**Balance Sheet  
Item**

Property, Plant and Equipment – Freehold Land at fair value  
Property, Plant and Equipment – Buildings at fair value  
Property, Plant and Equipment – Accumulated Depreciation of Buildings at fair value  
Investment Property  
Asset Revaluation Reserve  
Net Assets

	<b>Current carrying value</b>	<b>Adjustment</b>	<b>Adjusted carrying value</b>
	2,380,000	1,050,000 <sup>1</sup>	3,430,000
	7,788,450	950,000 <sup>1</sup>	8,738,450
	(340,405)	(237,500) <sup>3</sup>	(577,905)
	2,297,648	(2,000,000) <sup>1</sup>	297,648
	363,640	100,000 <sup>2</sup>	463,640
	18,054,831	(237,500)	17,817,331

**Income Statement Item**

Fair Value Gain on Investment Property  
Depreciation  
Profit after income tax

	100,000	(100,000) <sup>2</sup>	–
	(1,398,102)	(237,500) <sup>3</sup>	(1,635,602)
	1,438,556	(375,000)	1,063,556

1. The carrying value of investment property was apportioned to freehold land and buildings on the basis of the valuation obtained by the club for the property.
2. The fair value adjustment was made after the reclassification to freehold land. As such, the upwards revaluation of freehold should be credited to the asset revaluation reserve as per AASB 116: Property Plant and Equipment.
3. We believe that timing of the reclassification of block of apartments from investment property to buildings should be 1 December 2008. Based on our understanding of the timing of the proposed car park redevelopment we have made the assumption that from 1 December 2008 the block of apartments may have a remaining useful life of 24 months and should have been depreciated on a straight line basis.

report included testing that the information in the concise financial report is derived from and is consistent with, the financial report for the year, and examination on a test basis, of evidence supporting the amounts, discussion and analysis, and other disclosures which were not directly derived from the financial report for the year. These procedures have been undertaken to form an opinion whether, in all material respects, the concise financial report complies with Accounting Standard AASB 1039: Concise Financial Reports and whether the discussion and analysis complies with the requirements laid down in AASB 1039: Concise Financial Reports.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

**Independence**

In conducting our audit, we have complied with the independence requirements of the Corporations Act 2001. We confirm that the independence declaration required by the Corporations Act 2001, provided to the directors of Merrylands Bowling, Sporting and Recreation Club Limited on 24 July 2009, would be in the same terms if provided to the directors as at the date of this auditor's report.

**Basis for Qualified Auditor's Opinion**

As discussed in Note 1(o) to the full financial statements, the Club has continued to classify the block of apartments located at 2 Oxford Street, Merrylands as an "Investment Property" under AASB 140: Investment Properties and accounted for this asset on the basis of that accounting standard. It is our opinion that the property should be reclassified as land and buildings under AASB 116: Property, Plant and Equipment as the Club no longer has the long term intention of utilising the property primarily to earn rental income and therefore does not meet the definition of an investment property. It is our understanding that the Club intends to redevelop the property to expand the existing car park and therefore utilise the property as part of the normal operations of the Club. Based on our enquiries of management, whilst the precise date of the demolition of the existing block of apartments is unknown, we believe there are reasonable grounds to expect that it may occur within 24 months from the approval of the development application. On this basis, we estimate that the remaining useful life at reporting date is 18 months.

The impact of the reclassification is summarised below:

**INDEPENDENT AUDITOR'S REPORT TO THE  
MEMBERS OF  
MERRYLANDS BOWLING, SPORTING & RECREATION  
CLUB LIMITED**

ABN 87 382 047 456

**Qualified Auditor's Opinion**

In our opinion, except for the effect on the financial statements of the matter referred to in the preceding paragraph, the concise financial report including the discussion and analysis of the Merrylands Bowling, Sporting & Recreation Club Limited for the year ended 31 May 2009 complies with Accounting Standard AASB 1039: Concise Financial Reports.



Mark Driessen  
Registered Company Auditor  
Walter Turnbull

Sydney, NSW  
Dated this 31st day of  
July 2009

**MERRYLANDS BOWLING, SPORTING & RECREATION  
CLUB LIMITED**

ABN 87 382 047 456

**DIRECTORS DECLARATION**

The directors of Merrylands Bowling, Sporting and Recreation Club Limited declare that the concise financial report of Merrylands Bowling, Sporting and Recreation Club Limited for the financial year ended 31 May 2009:

- (a) complies with Accounting Standard AASB 1039: Concise Financial Reports; and
- (b) is an extract from the full financial report for the year ended 31 May 2009 and has been derived from and is consistent with full financial report of Merrylands Bowling, Sporting and Recreation Club Limited.

This declaration is made in accordance with a resolution of the Board of Directors:



**Raymond Gillard**  
Director

Dated this 24th day of July 2009

**MERRYLANDS BOWLING, SPORTING & RECREATION CLUB LIMITED**

ABN 87 382 047 456

**INCOME STATEMENT FOR THE YEAR ENDED 31 MAY 2009**

	NOTE	2009 \$	2008 \$
Revenue from operations	3	13,664,279	13,475,586
Other income	3	100,000	-
Employee and related expenses		(2,821,866)	(2,697,112)
Poker machine tax and CDSE duty		(2,628,718)	(2,607,918)
Club promotions and marketing		(1,489,480)	(1,498,759)
Depreciation and amortisation		(1,398,102)	(1,437,593)
Purchases		(950,646)	(908,538)
Repairs and maintenance		(455,180)	(494,286)
Bowling		(296,082)	(478,806)
Rates and utilities		(418,823)	(469,611)
Security		(439,364)	(363,979)
Cleaning		(215,433)	(210,219)
Insurance		(127,354)	(149,644)
Finance costs		-	(56,426)
Write down of non-current assets		(196,847)	(98,686)
Other operating expenses		(887,828)	(996,529)
Profit before income tax		<u>1,438,556</u>	<u>1,007,479</u>
Income tax expense		<u>-</u>	<u>-</u>
Profit after income tax	4	<u><u>1,438,556</u></u>	<u><u>1,007,479</u></u>

The accompanying notes form part of these concise financial statements.

MERRYLANDS BOWLING, SPORTING & RECREATION CLUB LIMITED

ABN 87 382 047 456

BALANCE SHEET AS AT 31 MAY 2009

	2009 \$	2008 \$
CURRENT ASSETS		
Cash and cash equivalents	3,613,399	1,511,528
Trade and other receivables	120,591	127,484
Inventories	119,511	121,826
Other current assets	127,819	98,508
<b>TOTAL CURRENT ASSETS</b>	<u><u>3,981,320</u></u>	<u><u>1,859,346</u></u>
NON-CURRENT ASSETS		
Financial assets	2,000	2,000
Property, plant and equipment	13,570,892	15,239,643
Investment property	2,297,648	2,197,648
Intangible assets	167,980	167,980
<b>TOTAL NON-CURRENT ASSETS</b>	<u><u>16,038,520</u></u>	<u><u>17,607,271</u></u>
<b>TOTAL ASSETS</b>	<u><u>20,019,840</u></u>	<u><u>19,466,617</u></u>
CURRENT LIABILITIES		
Trade and other payables	1,785,838	1,581,482
Short-term provisions	129,972	95,723
<b>TOTAL CURRENT LIABILITIES</b>	<u><u>1,915,810</u></u>	<u><u>1,677,205</u></u>
NON-CURRENT LIABILITIES		
Long-term provisions	49,199	43,192
<b>TOTAL NON-CURRENT LIABILITIES</b>	<u><u>49,199</u></u>	<u><u>43,192</u></u>
<b>TOTAL LIABILITIES</b>	<u><u>1,965,009</u></u>	<u><u>1,720,397</u></u>
<b>NET ASSETS</b>	<u><u>18,054,831</u></u>	<u><u>17,746,220</u></u>
EQUITY		
Retained earnings	17,691,191	16,252,635
Reserves	363,640	1,493,585
<b>TOTAL EQUITY</b>	<u><u>18,054,831</u></u>	<u><u>17,746,220</u></u>

The accompanying notes form part of these concise financial statements.

STATEMENT OF RECOGNISED INCOME AND EXPENDITURE FOR THE YEAR ENDED 31 MAY 2009

	Retained Earnings \$	Asset Revaluation Reserve \$	Total \$
<b>Balance at 31 May 2007</b>	15,245,156	1,493,585	16,738,741
Profit attributable to the entity	1,007,479	-	1,007,479
<b>Balance at 31 May 2008</b>	<u><u>16,252,635</u></u>	<u><u>1,493,585</u></u>	<u><u>17,746,220</u></u>
Profit attributable to the entity	1,438,556	-	1,438,556
Revaluation decrement	-	(1,129,945)	(1,129,945)
<b>Balance at 31 May 2009</b>	<u><u>17,691,191</u></u>	<u><u>363,640</u></u>	<u><u>18,054,831</u></u>

The accompanying notes form part of these concise financial statements.

**MERRYLANDS BOWLING, SPORTING & RECREATION CLUB LIMITED**

ABN 87 382 047 456

**CASH FLOW STATEMENT FOR THE YEAR ENDED 31 MAY 2009**

	2009 \$	2008 \$
<b>CASH FLOWS FROM OPERATING ACTIVITIES</b>		
Receipts from customers	14,973,779	14,430,476
Payments to suppliers and employees	(11,911,453)	(12,088,365)
Finance costs	-	(52,760)
Interest received	85,697	47,973
Net cash provided by operating activities	<u>3,148,023</u>	<u>2,337,324</u>
<b>CASH FLOWS FROM INVESTING ACTIVITIES</b>		
Proceeds from sale of other non-current assets	-	2,000
Payment for property, plant and equipment	(1,046,152)	(1,298,602)
Net cash (used in) investing activities	<u>(1,046,152)</u>	<u>(1,296,602)</u>
<b>CASH FLOWS FROM FINANCING ACTIVITIES</b>		
Proceeds from borrowings	-	654
Repayment of borrowings	-	(745,000)
Net cash (used in) financing activities	<u>-</u>	<u>(744,346)</u>
Net increase in cash held	<u>2,101,871</u>	<u>296,376</u>
Cash at 1 June 2007	<u>1,511,528</u>	<u>1,215,152</u>
Cash at 31 May 2008	<u><u>3,613,399</u></u>	<u><u>1,511,528</u></u>

The accompanying notes form part of these concise financial statements.

**MERRYLANDS BOWLING, SPORTING & RECREATION CLUB LIMITED**

ABN 87 382 047 456

**NOTES TO THE CONCISE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MAY 2009**

**Note 1: Basis of Preparation of the Concise Financial Report**

The concise financial report is an extract of the full financial report for the year ended 31 May 2009. The concise financial report has been prepared in accordance with the Accounting Standard AASB 1039: Concise Financial Reports and the Corporations Act 2001.

The financial statements, specific disclosures and other information included in the concise financial report are derived from and are consistent with the full financial report of Merrylands Bowling, Sporting and Recreation Club Limited. The concise financial report cannot be expected to provide as detailed an understanding of the financial performance, financial position and financing and investing activities of Merrylands Bowling, Sporting and Recreation Club Limited as the full financial report. A copy of the full financial report and auditor's report will be sent to any member, free of charge, upon request.

The presentation currency used in the concise financial report is Australian dollars.

**Note 2: Members Guarantee**

The Club is a company limited by guarantee. If the company is wound up, the constitution states that each member of the Club is required to contribute a maximum of \$10 each towards meeting any outstanding obligations of the company. As at 31 May 2009 the number of members was 24,598 (2008 – 24,835 members) consisting of:

	2009	2008
Life members	20	22
Ordinary members (Bowling)	285	288
Ordinary members (Social)	24,278	24,483
Ordinary members (Junior)	15	42
	<u>24,598</u>	<u>24,835</u>

**Note 3: Revenue and Other Income**

	2009 \$	2008 \$
Revenue from Operating activities:		
– Poker machine revenue	10,351,529	10,376,846
– Bar sales	1,961,479	1,958,417
– Bowls shop sales	240,457	223,576
– Rental income from restaurant/café	153,162	152,689
– Membership subscriptions	174,360	166,134
– Keno commissions	206,088	170,624
– Rental income from investment properties	137,361	123,057
– Functions	90,960	82,007
– Other commissions	43,784	63,091
– Bowling	64,413	38,872
– TAB commissions	32,861	52,949
– Interest	85,697	47,973
– Revenue from Federal Government grant	105,450	–
– Other operating revenue	16,678	19,351
Total revenue	<u>13,664,279</u>	<u>13,475,586</u>

**MERRYLANDS BOWLING, SPORTING & RECREATION CLUB LIMITED**

ABN 87 382 047 456

**NOTES TO THE CONCISE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MAY 2009**

	2009 \$	2008 \$
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**Note 3: Revenue and Other Income (cont'd)**

Other Income		
– Fair value gain on investment property	100,000	–
Total Revenue and Other Income	13,764,279	13,475,586

**Note 4: Profit**

Net profit from ordinary activities has been determined after:

(a) Expenses:		
Purchases	950,646	908,538
Direct expenditure on investment property	18,184	16,854
Write-down of non-current assets	196,847	98,686

**Note 5: Statement of Operations by Segments**

The Club operates in one business and geographic segment being the operation of a licensed bowling club in Merrylands, New South Wales, Australia.

**Note 6: Events Subsequent to Reporting Date**

No matters or circumstances, have arisen since the end of the year which significantly affected or may significantly affect the operations of the Club, the results of those operations, or the state of affairs of the Club in future years.



Cnr Oxford and Newman Streets  
Merrylands NSW 2160  
TELEPHONE: 02 9637 9099  
FACSIMILE: 02 9682 6841  
EMAIL: [contact@clubmerrylands.com.au](mailto:contact@clubmerrylands.com.au)  
[www.clubmerrylands.com.au](http://www.clubmerrylands.com.au)